



BORROMIN

Press Release

Borromin sells its stake in Guntermann & Drunck

Frankfurt am Main, December 2020. Borromin and Funds advised by Naxicap Partners (Naxicap) have agreed on terms for the sale of Guntermann & Drunck (G&D) to Naxicap and G&D management for an undisclosed amount. The contract is subject to antitrust approval.

As part of a management buy-out, Borromin Capital Fund III, L.P. acquired a majority stake in G&D in July 2016. During the investment period, Borromin worked closely with the company's management on various projects to support the strategic and structural development of the company. The development of the KVM-over-IP (Keyboard Video Mouse) product family represented a technological milestone in the company's history and underlines G&D's leading position in high-performance KVM. With the establishment and expansion of the sales team in the USA in particular, G&D is excellently positioned to become the market leader in the world's largest market for KVM products.

„We can look back on four very successful years as the majority shareholder at Guntermann & Drunck, during which we and the company were able to strengthen further its market position as one of the leading providers of management solutions for digital and analog computer signals both nationally and internationally. We are convinced that G&D will continue to offer excellent prospects for profitable growth both in Germany and abroad in the future” commented Nick Money-Kyrle, Managing Partner of Borromin Capital Management GmbH.

“After our joint success story in our years together, we are very happy that we are handing G&D over to a partner who can support its further international growth and entry into new markets. We wish Mr. Ollek and his team continued success and would like to express our thanks for their loyal cooperation”, says Martin Franke, Partner of Borromin Capital Management GmbH and chairman of G&D's advisory board.

Guntermann & Drunck

Guntermann & Drunck was founded in 1985 with a focus on the development of products for software training. As a result of its innovation and manufacturing expertise, as well as its wide product range, G&D has established itself as a leading provider of digital and analogue computer signal management solutions. G&D's products are used in control room applications in industries such as air traffic control, industrial manufacturing and broadcasting and allow users to control multiple computers centrally.

Borromin

Borromin (formerly Steadfast Capital) is an independent private equity investor focusing on medium-size businesses within German speaking Europe and Benelux countries. Funds advised by Borromin invest in mid-size companies providing equity for succession issues, management buy-outs and also provide capital for growth opportunities. Borromin was founded in 2001 and follows a successful, value-oriented strategy of investments in profitable companies in various sectors.

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Regarding this transaction

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